20 March 1964

MEMORANDUM FOR: Director of Personnel

SUBJECT

: Salary and Wage Structure

- 1. Do you believe that CIA should make any adjustments in its wage and salary structure?
- 2. Is there any evidence that we are not getting able people because of our inability to compete salary-wise, except in senior S&T positions?
- 3. Is there any evidence that we are losing many able people for the same reasons?
  - 4. Are any recommendations for adjustment under consideration?

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